

SEC



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ANNUAL AUD!TED REPORT **FORM X-17A-5** PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGIN	NING1/1/05	AND ENDING	12/31/05
	A. REGISTRANT IDENTI	FICATION	WINT/DD/11
NAME OF BROKER-DEALER: Seli	gman Advisors, Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE	OF BUSINESS: (Do not use P.C	SS: (Do not use P.O. Box No.)	
	100 Park Ave(No. and Street)		
New York	New York	ζ	10017
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBEKatherine Shetler	R OF PERSON TO CONTACT I		HIS REPORT (212) 850-1672 (Area Code – Telephone Number)
i	B. ACCOUNTANT IDENTI	IEICATION	(Fired Code - Telephone (Valider)
PricewaterhouseCoopers LLP	(Name – if individual, state lo	ast, first, middle name)	
300 Madison Avenue	New York		NY 10017
(Address)	(City)		(State) (Zip Code)
CHECK ONE:	PROCES	sed	RECEIVED TO THE RECEIVED TO TH
X Certified Public Accou	ntant MAY 26	onns V ««	MAR 0 1 2006 >>
☐ Public Accountant			
☐ Accountant not resider	THOMS	Assions.	185 / 45
	FOR OFFICIAL USE	ONLY	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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SEC 1410 (06-02)

OATH OR AFFIRMATION

I,Katherine Shetle	r	, swear (or affirm) that, to the best of
my knowledge and be	lief the accompanying fir	inancial statement and supporting schedules pertaining to the firm of
Seligman Advisor	rs, Inc.	
of December 31		, 2005, are true and correct. I further swear (or affirm) that
neither the company i	nor any partner, propriete	, 2005, are true and correct. I further swear (or affirm) that or, principal officer or director has any proprietary interest in any account
	at of a customer, except a	
	, , , , , , , , , , , , , , , , , , , ,	
		Signature
^		Treasurer
Π		JANICE CARTER Title Notary Public, State of New York
Luce	Carla	No. 31-4944648
Notary	Public	No. 31-4944648 Qualified in New York County Certificate Filed in Kings County commission Expires November 28, 20
-	is (check all applicable b	poxes):
X (a) Facing Page.		
	Financial Condition.	
X (c) Statement of	Changes in Financial Co.	andition
		s' Equity or Partners' or Sole Proprietors' Capital.
		ubordinated to Claims of Creditors.
X (g) Computation		abolamated to Claims of Creditors.
		serve Requirements Pursuant to Rule 15c3-3.
		n or Control Requirements Under Rule 15c3-3.
		te explanation of the Computation of Net Capital Under Rule 15c3-1 and the
		e Reserve Requirements Under Exhibit A of Rule 15c3-3.
☐ (k) A Reconcilian	tion between the audited	and unaudited Statements of Financial Condition with respect to methods of
consolidation	1.	
X (l) An Oath or A		
	e SIPC Supplemental Rep	
(n) A report descri	ribing any material inadec	quacies found to exist or found to have existed since the date of the previous audit.
X (o) Supplemental A	Accountants' Report as per 17a	a-5.
	emption from Rule 15c3-3.	
(p) Satisfied of DA	impulati nomi italo 1000 01	
**For conditions of c	confidential treatment of	certain portions of this filing, see section 240.17a-5(e)(3).

Seligman Advisors, Inc.

(A wholly-owned subsidiary of J. & W. Seligman & Co. Incorporated) Statement of Financial Condition December 31, 2005

SEC. I.D: No. 8-25845

This report is deemed PUBLIC in accordance with Rule 17a-5(e)(3) under the Securities Exchange Act of 1934



PricewaterhouseCoopers LLP
PricewaterhouseCoopers Center
300 Madison Avenue
New York NY 10017
Telephone (646) 471 3000
Facsimile (813) 286 6000

Report of Independent Auditors

To the Board of Directors and Stockholder of Seligman Advisors, Inc.:

In our opinion, the accompanying statement of financial condition presents fairly, in all material respects, the financial position of Seligman Advisors, Inc. (the "Company") at December 31, 2005 in conformity with accounting principles generally accepted in the United States of America. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit. We conducted our audit of this statement in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the accounting principles used and significant estimates made by management, and evaluating the overall statement of financial condition presentation. We believe that our audit of the statement of financial condition provides a reasonable basis for our opinion.

The Company is a member of a group of affiliated companies and, as disclosed in the notes to the statement of financial condition, has extensive transactions and relationships with members of the group. Because of these relationships, it is possible that the terms of these transactions are not the same as those that would result from transactions among wholly unrelated parties.

February 24, 2006

Pricewaterhouse Coopers LIP

(a wholly-owned subsidiary of J. & W. Seligman & Co. Incorporated)

STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2005

(Dollars in thousands)

ASSETS

Cash and cash equivalent	ts	\$19,037
Distribution and service	fees receivable	2,834
Receivable from affiliate	s	68
Deferred commissions		540
Investments, at market va	alue	851
Furniture, equipment, fix accumulated depreciation	tures and leasehold improvements (net of on of \$2,771)	169
Other assets		402
TOTAL ASSETS		\$23,901

LIABILITIES AND STOCKHOLDER'S EQUITY

Liabilities:

Liaumues.		
Distribution and servi	ce fees payable	\$7,667
Payable to affiliates		1,377
Accrued compensation	n .	709
Deferred tax liability		15
Accounts payable and	accrued expenses	3,233
Total Liabilities		13,001
Stockholder's equity		10,900
TOTAL LIABILITIES A	AND STOCKHOLDER'S EQUITY	\$23,901

The accompanying notes are an intergral part of this Statement of Financial Condition.

(a wholly-owned subsidiary of J. & W. Seligman & Co. Incorporated)

NOTES TO STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2005

Note 1 - Organization and Summary of Significant Accounting Policies:

Seligman Advisors, Inc. (the "Company") is a wholly-owned subsidiary of J. & W. Seligman & Co. Incorporated ("Seligman"). The Company is a registered broker dealer under the Securities and Exchange Act of 1934 and is a member of the National Association of Securities Dealers, Inc. The Company primarily acts as the exclusive distributor for the open-end investment companies in the Seligman Group ("Investment Companies"). The Investment Companies offer Class A, B, C, D, I and R shares which are distinguished by the amount and timing of sales charges and distribution and service fees paid by the Investment Companies or their shareholders. The Company's distribution services are performed pursuant to distribution agreements under which the Company, where applicable, receives distribution concessions, net of commissions, paid to dealers for distribution of the Investment Companies' shares.

Distribution concessions and related commissions paid to dealers for sale of Class A shares of the Investment Companies, which are sold with a front-end sales charge, are recorded on a trade date basis.

Deferred commissions represent a portion of the amounts paid to dealers for the sale of Class C and Class R shares of the Investment Companies and all of the amounts paid to dealers for the sale of Class D shares of the Investment Companies and Class B shares of the Offshore Investment Companies. Such amounts are recorded on a trade date basis. The deferred commissions relating to Class C and Class D of the Investment Companies are amortized over a twelve-month period as the related distribution and service fees are earned from the Investment Companies or contingent deferred sales charges are received. Class R is amortized over three years as the related distribution and service fees are earned. The distribution and service fees earned from the Class B Offshore Investment Companies are applied against the deferred commissions as earned. The portion of deferred commissions that is not expected to be recovered from future distribution and service fees or contingent deferred sales charges are charged to expense. On March 1, 2005, the Company terminated its agreement to distribute the College Horizon 529 Plan ("529 Plan"). As a result, all unamortized deferred commissions relating to Classes B, B-1, C and C-1 of the 529 Plan in the amount of \$192,723 were charged to expense.

Distribution and service fees payable represent amounts payable to dealers for distribution assistance and for continuing services rendered to Investment Company shareholders, and are paid subject to the collection of distribution and service fees receivable from the Investment Companies.

The Company's cash and cash equivalents consist of funds on deposit in accounts with commercial banks and shares of Seligman Cash Management Fund, Inc. (the "Cash Management Fund").

(a wholly-owned subsidiary of J. & W. Seligman & Co. Incorporated)

NOTES TO STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2005

Furniture, equipment and fixtures are depreciated using an accelerated method. Leasehold improvements are amortized on the straight-line method over the remaining life of the lease.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Statement of Financial Condition. Actual results could differ from those estimates.

Management estimates that the fair value of financial instruments recognized in the Statement of Financial Condition approximates their carrying value, as such financial instruments either are short term in nature or are carried at market value.

As more fully disclosed in footnote 3, the Company has various agreements with affiliated entities relating to reimbursements for distribution services, marketing, and related costs. The accompanying financial statements may not be indicative of the financial condition for the results of operations if the Company had been operated as an unaffiliated entity.

Note 2 - Sale of Future Cash Flows:

The Company has agreements (the "Agreements") with third parties (the "Purchasers") pursuant to which the Company sells, on a continuous basis, its rights to collect (i) a substantial portion of the distribution fees payable by certain Investment Companies with respect to their Class B shares and (ii) any contingent deferred sales charges imposed upon shareholders redeeming Class B shares of such Investment Companies. Since the Agreements with the Purchasers are without recourse and do not constitute continuing involvement, the Company does not record in its financial statements the distribution fees paid by the Investment Companies or the contingent deferred sales charges paid by shareholders that have been assigned to the Purchasers pursuant to the Agreements.

(a wholly-owned subsidiary of J. & W. Seligman & Co. Incorporated)

NOTES TO STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2005

Note 3 - Related Party Transactions:

The Company has a Sales Agreement and a related Administration, Shareholder Services, and Distribution Agreement with an affiliate, Seligman Services, Inc. ("Services"). Services is a limited purpose broker-dealer that responds to inquiries from shareholders with respect to and sells (acting as agent) shares of the Investment Companies to shareholders that do not have a broker-dealer of record, and, in connection therewith, provides shareholder liaison services to such shareholders. The Company pays Services sales commissions and, with funds obtained from the Investment Companies, distribution and service fees pursuant to these agreements. However, because the Company incurs the vast majority of marketing and related costs to promote the sale of Investment Company shares sold by Services, Services, subject to certain limitations, pays its monthly pretax income to the Company.

Seligman provides the Investment Companies with investment management and administrative services pursuant to management agreements under which Seligman receives management fees. In recognition of the benefits derived by Seligman from the distribution and marketing services provided by the Company, Seligman has an agreement with the Company whereby the Company is reimbursed for its net cost, as defined, of performing such services, after deducting the amount received from Services.

Seligman International, Inc. ("International"), an affiliate of the Company, and its branches and subsidiary act as marketing representatives of certain of the Investment Companies distributed by the Company outside the United States. The Company may earn distribution concessions or other fees from sales of such Investment Companies, and Seligman earns management fees from managing the operations and investments of such Investment Companies. In recognition of the benefits derived by the Company and, indirectly, by Seligman from the services provided by International and its branches and subsidiary, the Company has entered into Services Agreements with International and its branches and subsidiary pursuant to which it reimburses those entities for their net costs, as defined in their respective Services Agreements with the Company, of performing such services plus a mark-up of up to ten percent of such net costs. By the end of 2004, International's branches and subsidiary discontinued operations. On December 13, 2005 Seligman International UK Limited, the subsidiary of International, formally began the process of liquidation.

Cash equivalents at December 31, 2005 include 18,888,706 shares of the Cash Management Fund, having a net asset value of \$1.00 per share.

Investments represent shares of certain Investment Companies, which are valued at net asset value.

(a wholly-owned subsidiary of J. & W. Seligman & Co. Incorporated)

NOTES TO STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2005

Payable to affiliates primarily represents distribution income due International as well as payments due to affiliates for expenses paid on behalf of the Company. Receivable from affiliates represents expenses paid by the Company on behalf of affiliates as well as reimbursements from certain Offshore Investment Companies.

Certain directors and/or officers of the Company are also directors and/or officers of Seligman, Services, International and the Investment Companies.

Note 4 – Furniture, Equipment, Fixtures and Leasehold Improvements:

Furniture, equipment, fixtures and leasehold improvements consist of the following at December 31, 2005:

	Cost	Accumulated Depreciation	Net Cost
Furniture & equipment	\$108,401	\$107,588	\$813
Computer equipment	2,326,567	2,235,546	91,021
Leasehold improvements	225,085	173,890	51,195
Software	280,082	254,026	26,056
Total	\$2,940,135	\$2,771,050	\$169,085

Note 5 - Employee Benefit Plans:

Substantially all employees of the Company are included in Seligman's defined contribution plan (the "Plan"). Under one feature of the Plan, Seligman, at its option, may contribute up to 15 percent of employees' base compensation, which is fully vested to the employees. Under a second feature of the Plan, Seligman matches contributions made by participating employees up to 3 percent of their salaries. Eligible participants become vested in Seligman's contributions 33 1/3 percent after one year, 66 2/3 percent after two years and 100 percent after three years. Participants invest all contributions not taken in cash in funds, which invest solely in the Investment Companies.

(a wholly-owned subsidiary of J. & W. Seligman & Co. Incorporated)

NOTES TO STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2005

Note 6 – Income Taxes:

Seligman has elected to treat the Company as a qualified subchapter S subsidiary. The Company is included in the federal and state S Corporation income tax returns and the combined local income tax return of Seligman. No federal tax provision is required as the taxes are borne by Seligman's stockholders. The Company computes its income tax provision on a separate company basis in accordance with a tax sharing arrangement with Seligman. At December 31, 2005, the Company recorded an income tax payable of \$86,750 due to Seligman in the accompanying Statement of Financial Condition.

Deferred income has been provided in recognition of temporary differences between income for financial reporting purposes, principally relating to deferred commissions, reversal of capitalized expenditures, unrealized gains and losses on investments and accrued expenses recorded in the financial statements that are not deductible for tax purposes until future years.

Note 7 – Commitments and Contingencies:

In 2004, the Company and Seligman (collectively, the "Firm") completed the extensive internal review that began in 2003 in response to developments regarding disruptive or illegal trading practices within the mutual fund industry, including market timing and late trading. The Firm's review noted one market timing relationship that was in the process of being closed down by the Firm before the first proceedings relating to trading practices within the mutual fund industry were publicly announced in September 2003. Additionally, the Firm identified three other market timing arrangements, all of which had been terminated, the most recent in September 2002. As a result of this internal review, Seligman reached a settlement with the Boards of Directors of the Investment Companies relating to the four arrangements that permitted frequent trading. The Securities and Exchange Commission (the "SEC") and the Attorney General of the State of New York are also reviewing these matters. The financial impact, if any, to the Company is not expected to be material in connection with these matters.

In connection with the Firm's internal review, the Firm also reviewed its practice of placing some of the Seligman Equity Funds' orders to buy and sell portfolio securities with brokerage firms in recognition of their sales of the Seligman Group of Investment Companies. Although the Firm believes that the execution, of all such orders was consistent with its best execution obligations, the Firm may have violated applicable requirements for certain of such orders as a result of compensation arrangements that the Company had with certain brokerage firms. As a result, the Company paid approximately \$1.8 million to the Investment Companies during 2004 in connection with this possible violation. The Firm also responded fully to information requests from the SEC and the National Association of Securities Dealers relating to the Firm's use of revenue sharing and

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NOTES TO STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2005

fund portfolio brokerage commissions and will continue to provide additional information if, and as, requested. The SEC's Office of Compliance Inspections and Examinations performed an examination of the Firms revenue sharing practices. In January 2006, the SEC notified the Firm of the completion of its examination in regards to revenue sharing. No further liability is expected to result from this matter.

The Company is subject to other legal actions in the ordinary course of business. Management of the Company after consultation with its legal counsel, believes that the ultimate resolution of these other pending litigation matters should not have any material adverse effect on the Company's financial position.

In the normal course of business the Company may enter into other legal contracts that contain a variety of representations and warranties that provide general indemnification. The Company's maximum exposure under these arrangements is unknown, as this would involve future claims that may be against the Company that have not yet occurred. However, based on the Company's experience, the Company does not expect these indemnifications will have a material adverse effect on the Company's financial position or results of operations.

Note 8 - Net Capital Requirement:

The Company is subject to the Uniform Net Capital Rule (Rule 15c3-1) under the Securities Exchange Act of 1934, which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2005, the Company had net capital of \$7,878,831, which exceeded the minimum required net capital of \$866,747 by \$7,012,084, and the ratio of aggregate indebtedness to net capital was approximately 1.65 to 1.